

# Chapter 3: Production Theory

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## 3.- Producer Theory

3.1.- Production functions: physical relation between inputs and outputs

3.2.- Cost minimisation: prices and input choice

3.3.- Profit maximisation and supply function

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## 3.1 Production Functions

- Marginal and average physical productivity
  - Isoquants and marginal rate of technical substitution
  - Returns to scale
  - Elasticity of substitution
  - Examples of production functions
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## Input and Output

- Definition: A firm's *production function* for a given good  $q$  is given by

$$q = f(L, K, M...)$$

- Shows maximum amount of output that can be produced in a given period for alternative combinations of labour ( $L$ ), capital ( $K$ ), raw material ( $M$ ),...
- Example:

$$q = 600K^2L^2 - K^3L^3$$

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## Marginal and Average Physical Productivity

- *Marginal physical product of an input:* (=additional output obtained)

$$MP_L \equiv \frac{\partial q}{\partial L} = \frac{\partial f(L, K, M...)}{\partial L}, \quad MP_K \equiv \frac{\partial q}{\partial K} = \frac{\partial f(L, K, M...)}{\partial K} \dots$$

- Can it be negative? Sometimes assumed to be diminishing (interpretation?):

$$\frac{\partial MP_K}{\partial K} = \frac{\partial^2 q}{\partial^2 K} = \frac{\partial^2 f(L, K, M...)}{\partial^2 K} < 0, \dots$$

- *Average physical product of an input:*

$$AP_K \equiv \frac{q}{K} = \frac{f(L, K, M...)}{K}, \dots$$

- Average productivity for labour often called “productivity” (measure of efficiency)
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## Example

- For the production function

$$q = 600K^2L^2 - K^3L^3$$

- The marginal physical products of capital and labour are

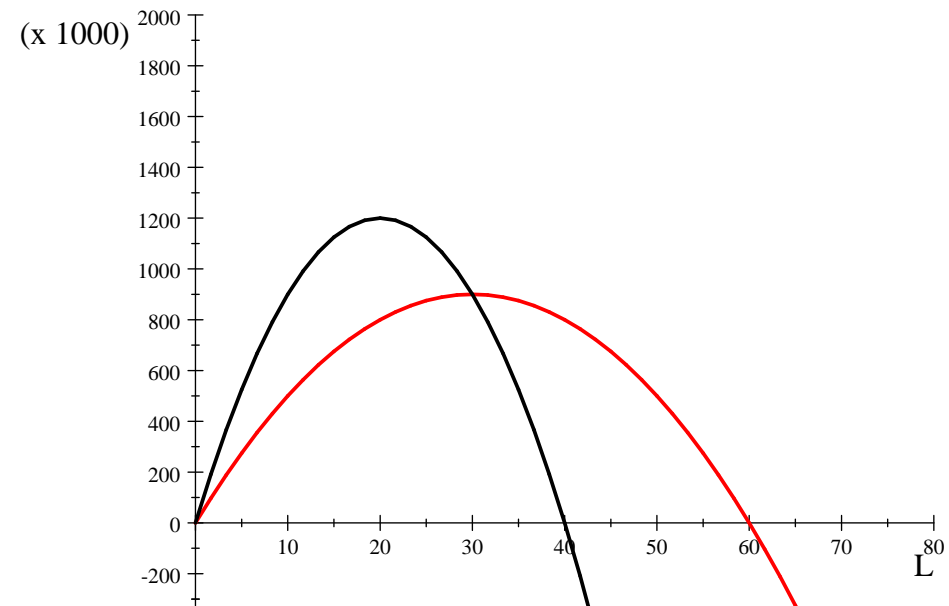
$$MP_K = 1200KL^2 - 3K^2L^3 \text{ and } MP_L = 1200K^2L - 3K^3L^2$$

- Their average physical products are

$$AP_K = 600KL^2 - K^2L^3 \text{ and } AP_L = 600K^2L - K^3L^2$$

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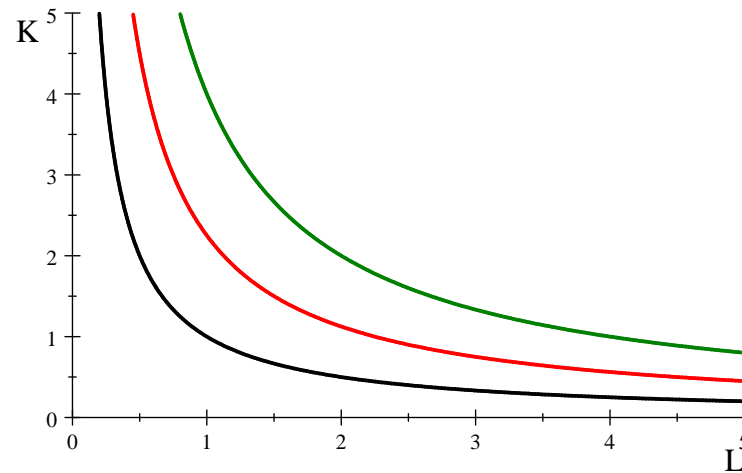
## Graphically



- $MP_L$  (black) and  $AP_L$  (red) for  $K = 10$
  - Maximum production? Maximum “productivity”?
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## Isoquant Maps

- Isoquant: combinations of inputs giving the same output  $q_o$
- Example:  $q = f(L, K) = 10L^{1/2}K^{1/2}$  and  $q_o = 10, 15, 20$  (black, red, green)



- Similar to indifference curves but now iso(-quantity) levels are measurable
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## Marginal Rate of Technical Substitution (RTS)

- RTS: rate at which labour can be substituted for capital holding output constant

$$RTS_{L,K}(L, K) \equiv - \left. \frac{\partial K}{\partial L} \right|_{q=q_0} = \frac{MP_L}{MP_K}$$

- Example:  $q = f(L, K) = 10L^{1/2}K^{1/2}$

$$RTS_{L,K}(L, K) = \frac{5L^{-1/2}K^{1/2}}{5L^{1/2}K^{-1/2}} = \frac{K}{L}$$

(a)  $RTS(1, 4) = 4$ , (b)  $RTS(1, 1) = 1$  and (c)  $RTS(4, 1) = 1/4$

- Interpretation (a): for extra unit of labour, we can dispense of 4 of capital
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## RTS and Marginal productivity

- Diminishing marginal productivities imply diminishing RTS? Not necessarily!
- Take  $K(L)$  and denote  $f_i$  and  $f_{ij}$  first and second derivatives wrt  $i$  and  $j$  :

$$\frac{\partial RTS_{L,K}(L, K)}{\partial L} = \frac{f_K \left( f_{LL} + f_{LK} \frac{\partial K}{\partial L} \right) - f_L \left( f_{KL} + f_{KK} \frac{\partial K}{\partial L} \right)}{(f_K)^2}$$

and since  $\frac{\partial K}{\partial L} = -\frac{f_L}{f_K}$  :

$$\frac{\partial RTS_{L,K}(L, K)}{\partial L} = \frac{(f_K)^2 f_{LL} - 2f_K f_L f_{LK} + (f_L)^2 f_{KK}}{(f_K)^3}$$

- Since  $f_K > 0$  and  $f_{KK}, f_{LL} < 0$ , RTS diminishing if  $f_{LK} > 0$ . Interpretation?
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## Returns to Scale

- How does output change to proportional increase in *all* inputs?
    - (i) more than proportionally (greater division of labour and specialisation) or
    - (ii) less than proportionally (managerial overseeing more difficult)?
  - For  $m > 1$ , the *returns to scale* of production are
    - constant if  $f(mL, mK) = mf(L, K) = mq$
    - increasing if  $f(mL, mK) > mf(L, K) = mq$
    - decreasing if  $f(mL, mK) < mf(L, K) = mq$
  - Real production functions often first increasing and then decreasing
  - Why returns to scale are so important?
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## Cobb-Douglas Example

- Suppose output could be produced by capital and labour according to

$$q = f(L, K) = AL^\beta K^\alpha$$

where  $A > 0$  and  $\alpha, \beta > 0$  are elasticities of output wrt capital and labour input

- Given that

$$f(mL, mK) = A(mL)^\beta (mK)^\alpha = Am^{\alpha+\beta} L^\beta K^\alpha = m^{\alpha+\beta} f(L, K)$$

constant, increasing and decreasing returns to scale iff  $\alpha + \beta = 1, > 1, < 1$

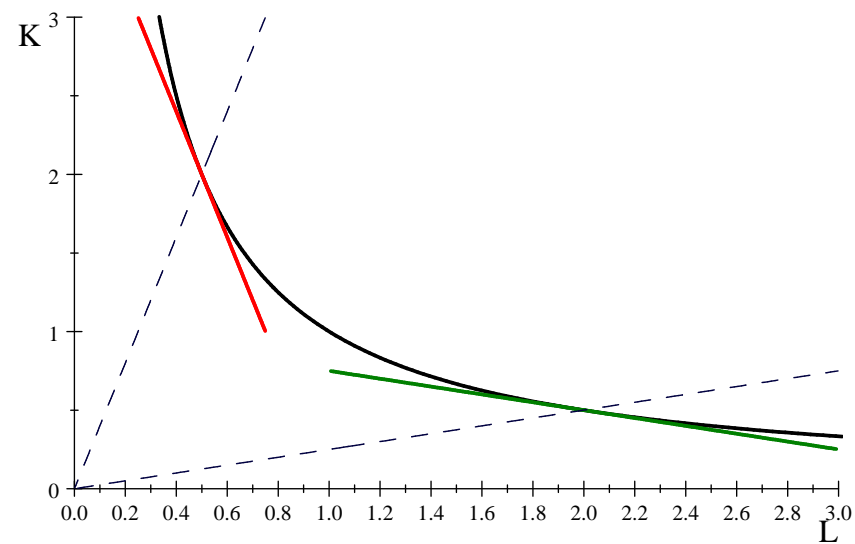
- Assuming Cobb-Douglas,  $A$ ,  $\alpha$  and  $\beta$  can be estimated econometrically:

$$\ln q = \ln A + \beta \ln L + \alpha \ln K + \varepsilon$$

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## Ease of Substitution along Isoquant

- Along isoquant  $RTS$  decreases but, by how much?  
Measure relative changes in  $K/L$  with respect to changes in  $RTS$



## Elasticity of Substitution

- Definition:

$$\sigma \equiv \frac{\partial (K/L) \text{ RTS}}{\partial \text{RTS} (K/L)} = \frac{\partial \ln K/L}{\partial \ln \text{RTS}} \left( = \frac{\text{percent } \Delta(K/L)}{\text{percent } \Delta \text{RTS}} \right)$$

- Typically  $\sigma > 0$  (might vary along and across isoquants)
- Example: Cobb-Douglas  $q = f(L, K) = AL^\beta K^\alpha$

$$\text{RTS} = \frac{\beta K}{\alpha L}$$

and therefore

$$\ln \text{RTS} = \ln \frac{\beta}{\alpha} + \ln \frac{K}{L} \text{ and } \sigma = 1$$

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## Examples of production functions (1)

- Linear production function

$$q = f(L, K) = \alpha K + \beta L$$

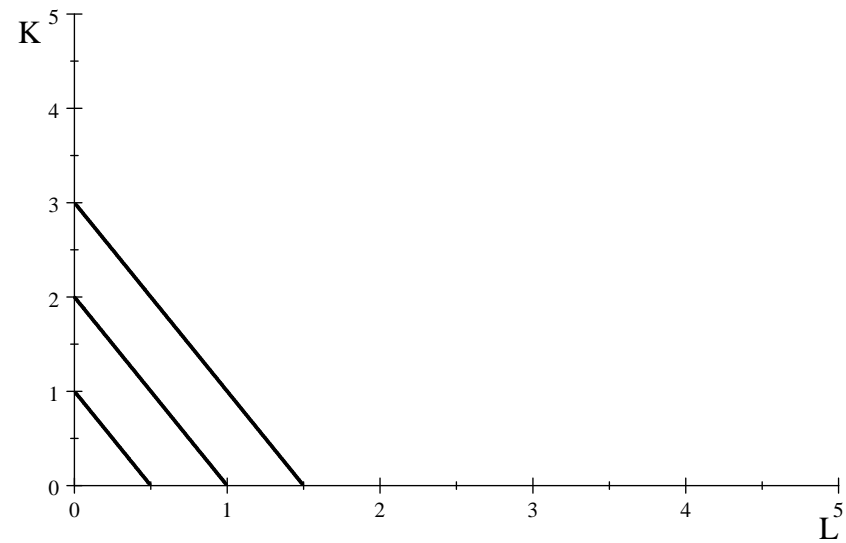
for  $\alpha, \beta > 0$

- Has constant returns to scale because for  $m > 0$

$$f(mL, mK) = \beta mL + \alpha mK = mf(L, K)$$

- $RTS = ?$ ,  $\sigma = ?$
  - Reasonable? Examples?
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# Linear production function with $\alpha = 2$ and $\beta = 1$





## Examples of production functions (2)

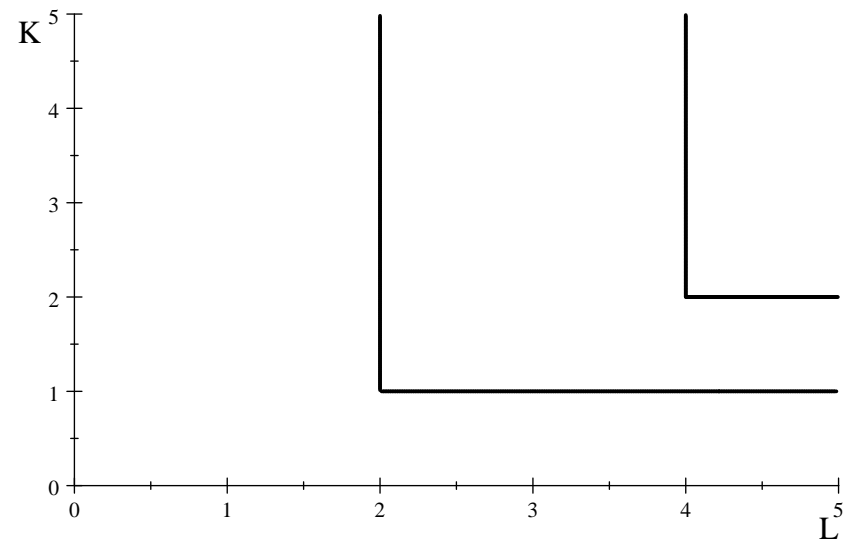
- Fixed proportions

$$f(L, K) = \min\{\beta L, \alpha K\}$$

for  $\alpha, \beta > 0$ .

- A firm with this production will always operate at the corner
  - Returns to scale?
  - Examples?
-

# Fixed proportions with $\alpha = 2$ and $\beta = 1$



## Examples of production functions (3)

- Constant elasticity of substitution (CES) production function

$$q = f(L, K) = [K^\rho + L^\rho]^{\epsilon/\rho}$$

where  $\rho \leq 1$ ,  $\rho \neq 0$ ,  $\epsilon > 0$

- Returns to scale? Marginal rate technical substitution

$$RTS = \frac{(\epsilon/\rho) q^{1-\rho/\epsilon} \rho L^{\rho-1}}{(\epsilon/\rho) q^{1-\rho/\epsilon} \rho K^{\rho-1}} = \frac{L^{\rho-1}}{K^{\rho-1}} = \left(\frac{K}{L}\right)^{1-\rho}$$

and therefore

$$\ln RTS = (1 - \rho) \ln \frac{K}{L} \text{ and } \sigma = \frac{\partial \ln K/L}{\partial \ln RTS} = \frac{1}{1 - \rho}$$

- Particular cases: linear, fixed proportions and Cobb-Douglas ( $\rho = 1, -\infty, 0$  resp.) (proof requires limit arguments, see textbook)
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## Production vs utility function?

- Output from inputs vs utility level from purchases
  - Derived from technologies vs derived from preferences
  - Cardinal (unique and specific amount) vs ordinal
  - Marginal Product vs marginal utility
  - Isoquant vs indifference curve
  - Marginal rate of technical substitution vs marginal rate of substitution
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## 3.2.- Cost Minimisation

- Definition of costs
  - Cost minimisation choices
  - Input demand and total cost function
  - Average and marginal costs functions
  - Shifts in cost curves
  - Short and long run cost functions
-

## Input costs, but which costs?

- “Accounting” costs: out-of-pocket historical costs appropriately depreciated
  - “Economic” (or opportunity) costs: payment necessary to keep resources in place or, equivalently, the remuneration received in the next best alternative
  - Example: bought steel for £1m but price has gone up and is now worth £1.2m  
Economic and accounting costs?
  - We’ll always talk about economic costs
  - Most of the time here, for simplicity, homogenous labour and capital costs  
Denote  $w$  labour cost (labour-hour) and  $r$  capital cost (price of machine-hour)
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## Costs minimisation

- Firm selects  $K$  and  $L$  to minimise costs of producing a given  $q_0$

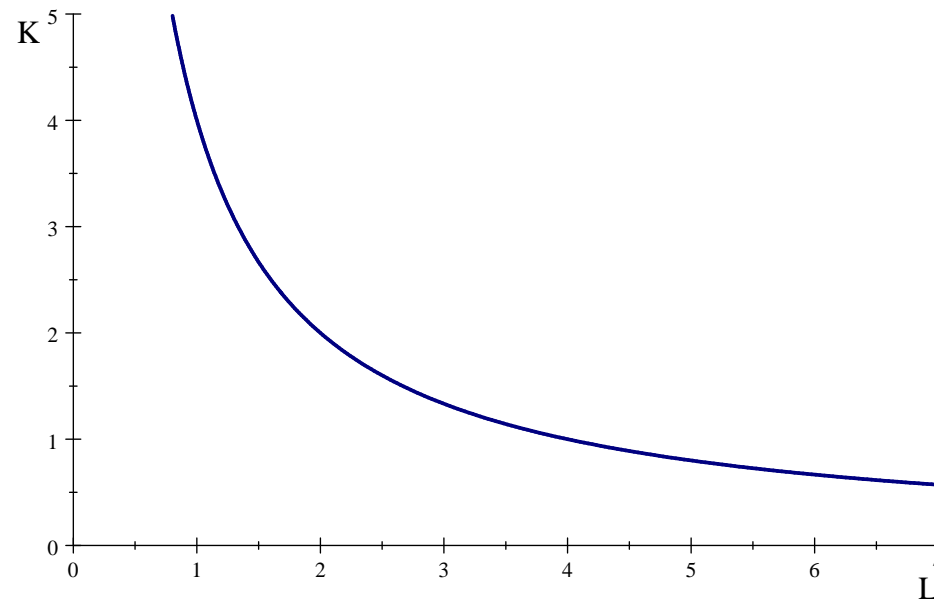
$$TC \equiv wL + rK$$

- First step towards maximisation of profits,

$$\pi \equiv TR - TC$$

- But, it can accommodate more general objectives (e.g. regulated transmission firms are required to transport a certain quantity)
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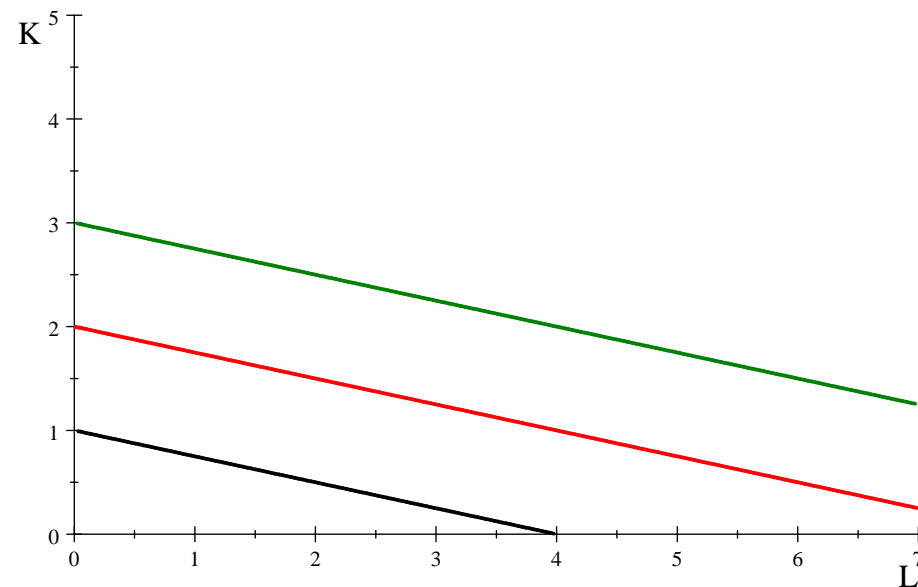
## Required production level



- Example:  $q = f(L, K) = 10K^{1/2}L^{1/2}$  and  $q_0 = 20$  units are required
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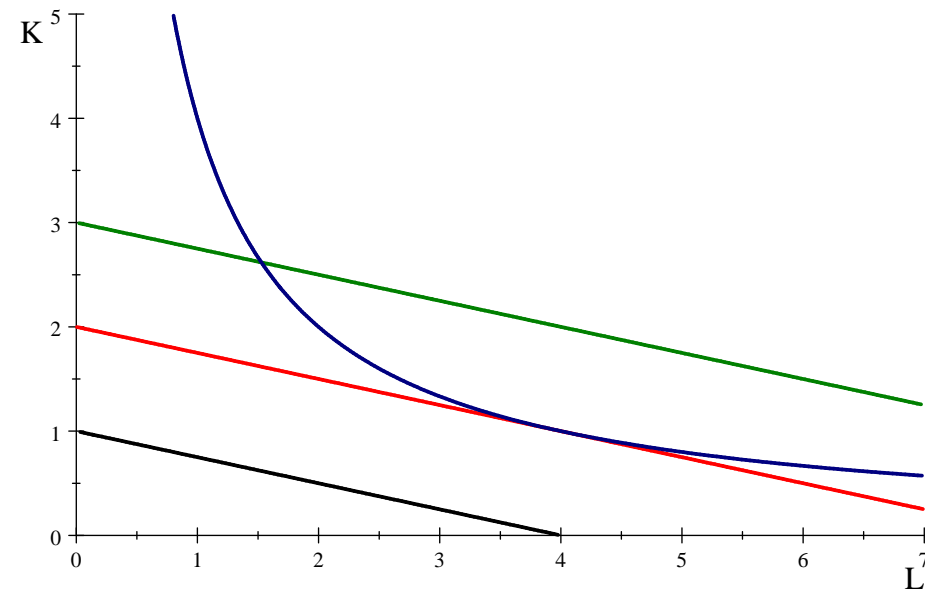


## Isocost lines



- Slope  $-w/r$ , vertical intercept  $TC/r$  and horizontal  $TC/w$
  - Graph:  $w = 0.25$  and  $r = 1$ ,  $TC = 3$  (green), 2 (red) and 1 (black)
-

## Which input combination?



- Optimal combination is such that its isoquant is tangent to its isocost line
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## Mathematical Problem

- Find  $K^*, L^*$  that solve

$$\begin{aligned} \text{Min } TC &\equiv wL + rK \\ \text{subject to } q &= f(L, K) = q_o \end{aligned}$$

- This can be found by solving

$$\text{Min}_{L,K} \mathcal{L} = wL + rK + \lambda [q_o - f(L, K)]$$

or

$$\begin{aligned} \frac{\partial \mathcal{L}}{\partial L} &= w - \lambda \frac{\partial f(L^*, K^*)}{\partial L} = 0 \quad \text{and} \quad \frac{\partial \mathcal{L}}{\partial K} = r - \lambda \frac{\partial f(L^*, K^*)}{\partial K} = 0 \\ \frac{\partial \mathcal{L}}{\partial \lambda} &= q_o - f(L^*, K^*) = 0 \end{aligned}$$

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## Input demand and total cost function

- Solution satisfies

$$RTS(L^*, K^*) = \frac{\frac{\partial f(L^*, K^*)}{\partial L}}{\frac{\partial f(L^*, K^*)}{\partial K}} = \frac{w}{r} \text{ and } q_o = f(K^*, L^*)$$

- One obtains the *input demands* and the *total cost function*:

$$L^*(w, r, q_o) \text{ and } K^*(w, r, q_o) \text{ and } TC^*(w, r, q_o)$$

- Similar than consumer's expenditure minimisation problem
  - Dual problem: output maximisation for a given level of total costs
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## Hamburger production

- Hourly production ( $q$ ) depends on number of grills ( $K$ ) and worker-hours ( $L$ )

$$q = 10K^{1/2}L^{1/2}$$

and management wants to produce  $q_o$  hamburgers per hour

- Optimal combination satisfies

$$RTS(L^*, K^*) = \frac{K^*}{L^*} = \frac{w}{r} \text{ and } q_o = 10(K^*)^{1/2}(L^*)^{1/2}$$

- Input demands and total cost function:

$$L^*(w, r, q_o) = \frac{q_o}{10} \left(\frac{r}{w}\right)^{1/2} \text{ and } K^*(w, r, q_o) = \frac{q_o}{10} \left(\frac{w}{r}\right)^{1/2}$$

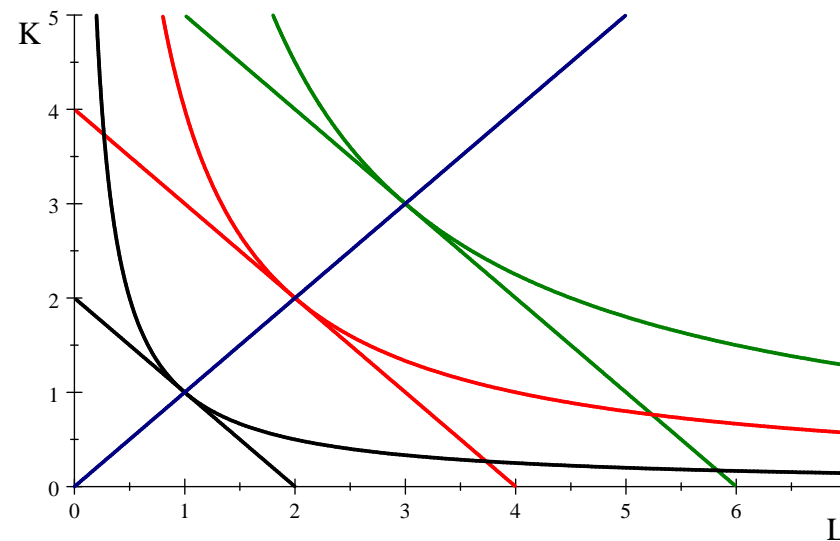
- If  $q_o = 20$ ,  $w = 0.25$ ,  $r = 1$ , then  $L^* = 4$  and  $K^* = 1$
-

## Price elasticity for input demand

Input	Capital	Production	Non-production	Electricity
Industry		labour	labour	
Textiles	-0.41	-0.5	-1.04	-0.11
Paper	-0.29	-0.62	-0.97	-0.16
Chemicals	-0.12	-0.75	-0.69	-0.25
Metals	-0.91	-0.41	-0.44	-0.69

- Barnett, Reutter and Thompson, “Electricity Substitution: Some Local Industrial Evidence” Energy Economics 1998

## Firm's expansion path



- Higher quantity required (10, 20, 30) implies higher costs (black, red, green)
  - Normal (inferior) input if input demand increases (decreases) with output
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## Average and marginal cost function

- Total cost function (change  $q$  for  $q_0$  and take \* out) is then

$$TC^*(w, r, q_0) \equiv TC(w, r, q) = \frac{q}{5} (wr)^{1/2}$$

and therefore average cost function

$$AC(w, r, q) = \frac{TC(w, r, q)}{q} = \frac{1}{5} (wr)^{1/2}$$

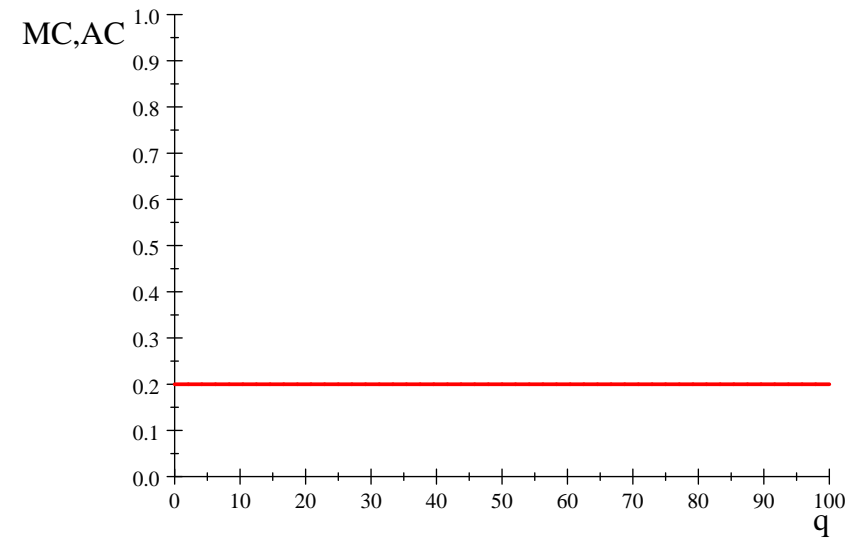
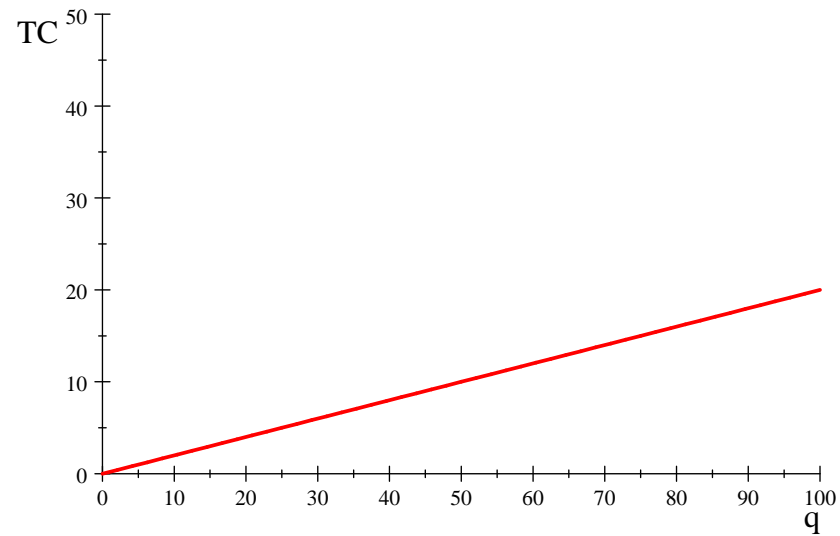
and the marginal cost function

$$MC(w, r, q) = \frac{\partial TC(w, r, q)}{\partial q} = \frac{1}{5} (wr)^{1/2}$$

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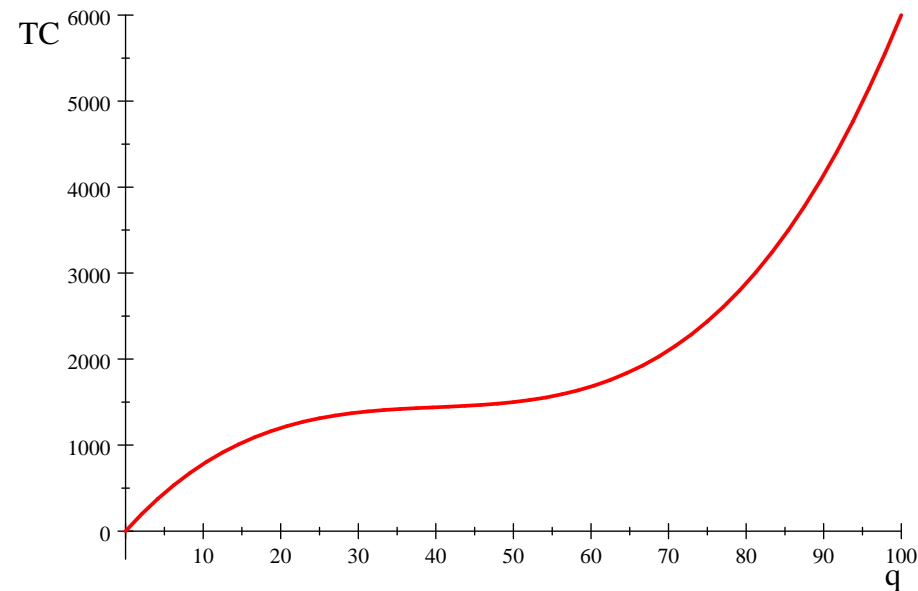


## Hamburgers example



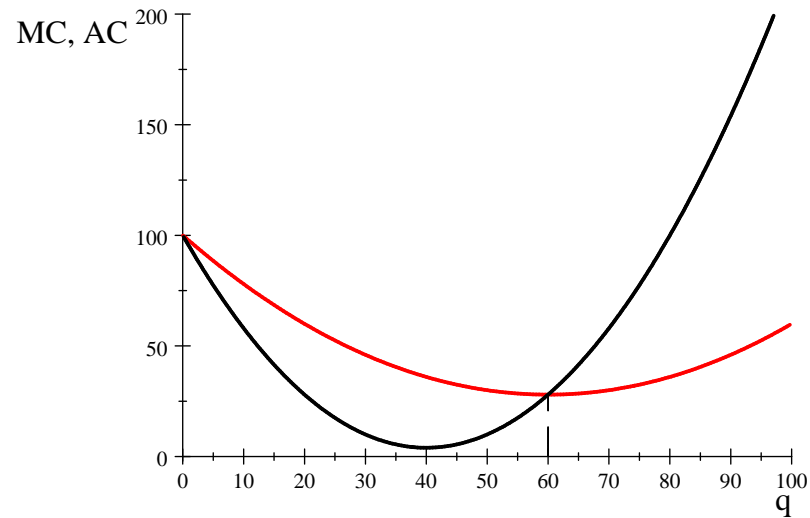
- Remember  $q_o = 20$ ,  $w = 0.25$ ,  $r = 1$
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## Another total cost curve example



- Total (cubic) cost curve (for given input prices):  $TC(q) = 100q - 2.4q^2 + 0.02q^3$   
Can you hint the “returns to scale” here?
-

## Example: MC and AV



- $MC(q) = 100 - 4.8q + 0.06q^2$  (black)  $AC(q) = 100 - 2.4q + 0.02q^2$  (red)
  - MC and AV coincide at the origin, why? AC is then higher than MC, why?  
If  $AC > MC$  then  $AC \downarrow$ , why? Intersection at minimum of AC (60), why?
-

## Economies of scale

- Cost exhibits economies of scale if  $AC \downarrow$ : (=increasing returns to scale)
- Cost exhibits diseconomies of scale if  $AC \uparrow$ : (=decreasing returns to scale)
- Minimum of AC is called minimum efficiency scale (MES).
- MES for selected US food and beverage industries

Industry	MES as % of market output
Beet sugar (processed)	1.87
Cane sugar (processed)	12.01
Flour	0.68
Breakfast cereal	9.47
Baby food	2.59

## Cost curve shifts

- If all prices are multiplied by a factor  $t$  input choices do not change (why?):

$$L^*(tw, tr, q_o) = L^*(w, r, q_o) \text{ and } K^*(tw, tr, q_o) = K^*(w, r, q_o)$$

- Total costs are multiplied by  $t$

$$TC^*(tw, tr, q_o) = tTC^*(w, r, q_o)$$

- Possible to derive input substitution effects if only one price changes
  - Typically, an increase in an input's price decreases its use and increases the other input's use (sufficient condition for this?)
-

## Long and short run costs

- Not precise time distinction but related to more and less flexibility
- Here one input (e.g. capital) can be fixed (e.g. at  $K_1$  units) in short-run
- Short-run total costs as a function of input:

$$STC \equiv rK_1 + wL,$$

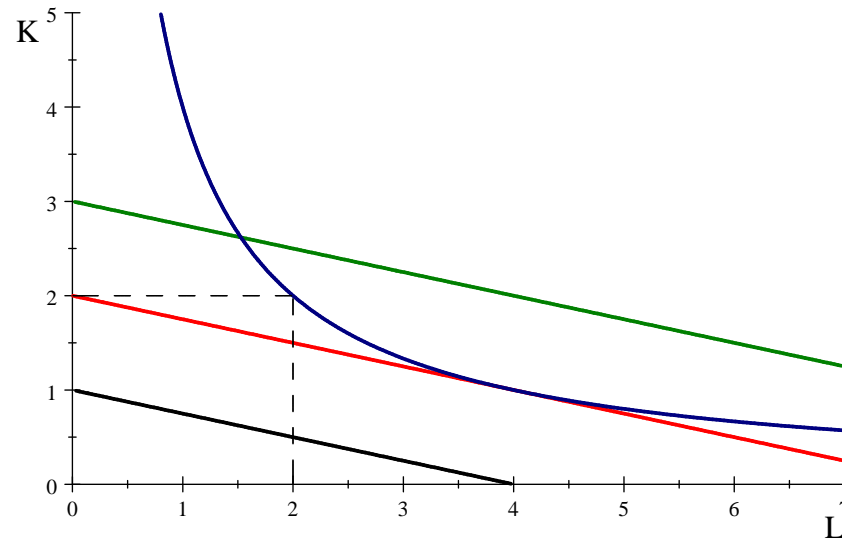
comprised of short-run fixed and variable costs

$$STC \equiv SFC + SVC$$

- Fixed costs are paid no matter how much is produced
  - What will be the short-run input choices?
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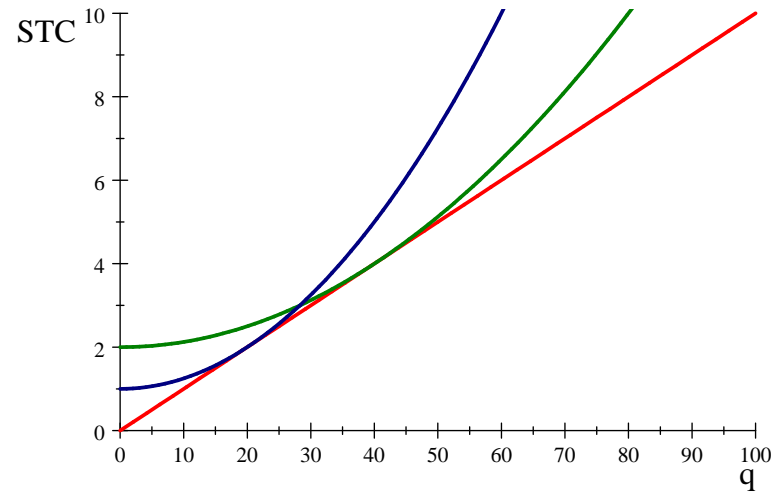
## Hamburgers again

- Cobb-Douglas,  $f(L, K) = 10K^{1/2}L^{1/2}$ ,  $w = 0.25$ ,  $r = 1$ ,  $q_0 = 20$ ,  $K_1 = 2$



- Input combination? Higher or lower total costs than in the long-run?
-

## Short run cost function



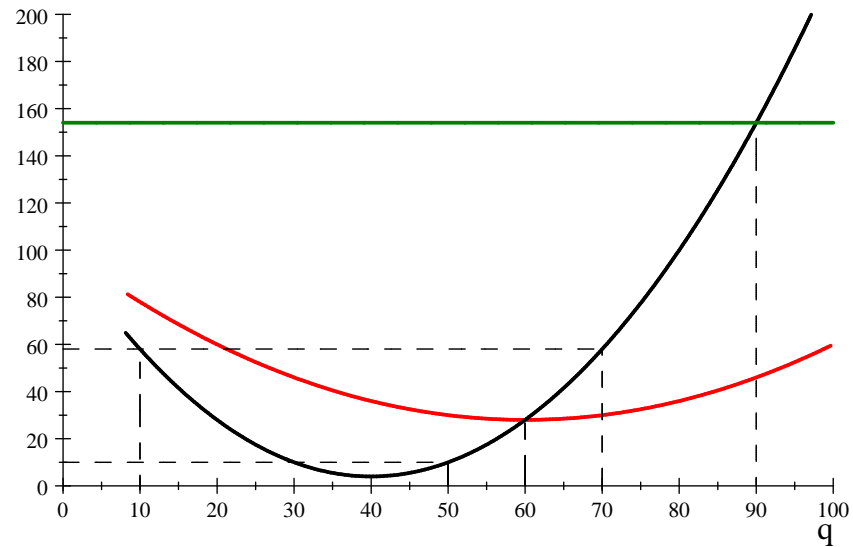
- If  $10K_1^{1/2}L^{1/2} = q_0$  then  $L^* = q_0^2/(100K_1)$  and  $STC = rK_1 + wq_0^2/(100K_1)$
  - STC for  $K_1 = 2$  (green) &  $K_1 = 1$  (blue). Why intersect once with TC (red)?
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### 3.3.- Profit maximisation and supply

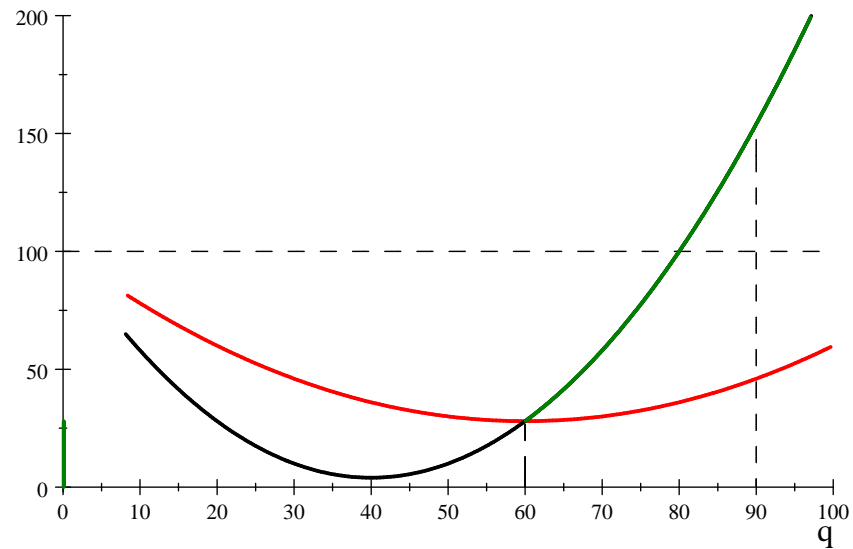
- Firm transforms inputs into outputs
  - Assume profit maximisation objective. Why?
  - First maximising profits if  $TC(q_o, r, w)$  known and output prices given
  - Maximising profits directly choosing inputs
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## (Long-run) profit maximisation



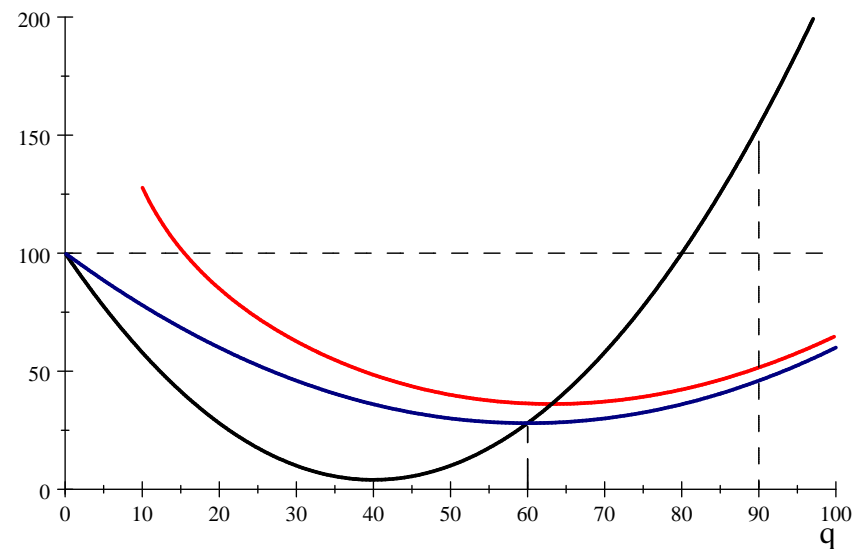
- $P = 154$  (green),  $AC$  (red),  $MC$  (black). Optimal quantity? Why?
  - And if  $P = 58$ ?  $P = 10$ ? Representation of profits?
-

## (Long-run) supply function (green)



- How would you construct supply function if an input (e.g. capital) is fixed?
  - What if fixed costs can be avoided if nothing is produced (non-sunk)?  
Fixed costs can be either sunk or non-sunk. Examples?
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## Short run supply function



- Take new example. Now  $SAC$  (red),  $SMC$  (black) and  $SAVC$  (blue)
  - Supply function depending on whether fixed costs are sunk/not sunk?
-

## Hamburgers again

- Remember that  $STC(r, w, q_o) = rK_1 + wq_o^2/(100K_1)$  (fixed costs sunk)
- If  $w = 0.25$  and  $r = 1$ ,  $K_1 = 2$ , then

$$STC = 2 + 0.25q_o^2/200$$

and therefore

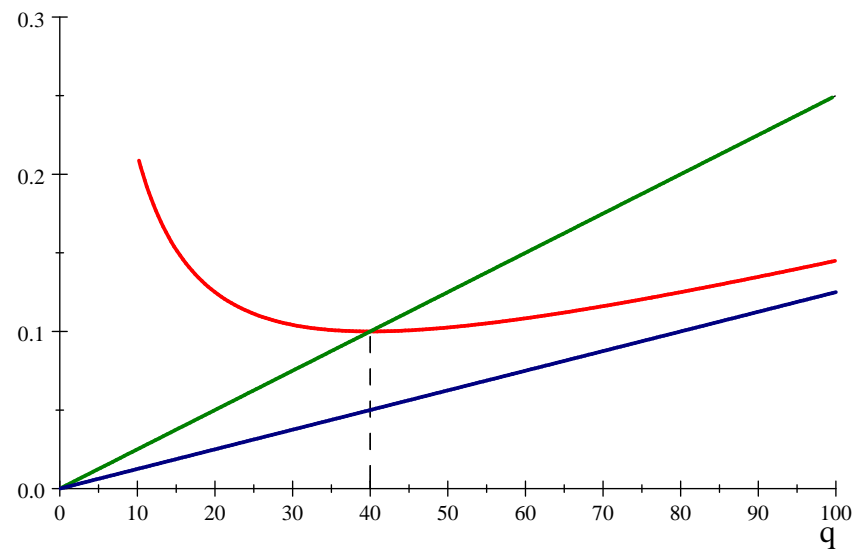
$$SMC = 0.5q_o/200 \quad \text{and} \quad SAC = 2/q_o + 0.25q_o/200$$

and

$$SVC = 0.25q_o^2/200 \quad \text{and} \quad SAVC = 0.25q_o/200$$

- Given that  $SMC > SAVC$  for any  $q_o$ , supply... ?
-

## Short-run hamburger supply



- $SAC$  (red),  $SMC$  (black),  $SAVC$  (blue). Might the firm lose money?
-

## Profit maximisation and input demand

- Now maximise profits by choosing inputs  $(L^*, K^*)$  directly

$$\pi \equiv TR - TC \equiv Pf(L, K) - (wL + rK)$$

where  $P$  price of the output

- Unconstrained maximisation! Find  $L^*$  and  $K^*$  such that

$$\frac{\partial \pi}{\partial L} = P \frac{\partial f(L^*, K^*)}{\partial L} - w = 0 \text{ and } \frac{\partial \pi}{\partial K} = P \frac{\partial f(L^*, K^*)}{\partial K} - r = 0$$

- Intuition? Costs are minimised. Indeed, again

$$RTS(L^*, K^*) = \frac{w}{r}$$

- Substituting  $L^*(w, r, P)$  and  $K^*(w, r, P)$  into  $f$

$$q^* = f(L^*, K^*) = q^*(w, r, P)$$

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