## **Problem Set 1**

Due date: November 21, 2005

- 1.- (Voting game) A committee with three members, {1, 2, 3}, has to choose a new member of a club among a set of four candidates, {a, b, c, d}. Each member of the committee has veto power which is used in a successive way, starting by member 1, and finishing with member 3. Each member of the committee has to veto one and only one of the candidates that have not been vetoed yet.
- (a) Draw the extensive form of the game, writing in the terminal nodes the name of the elected candidate.
- (b) How many strategies does each player have? Do not try to write them (player 3 should have a lot).
- 2.- (Labour market) There are two firms (i=1,2) in an industry. Each of them has a job opening. Firm i offers a wage  $w_i$ . There are two workers that decide simultaneously to which firm they apply (they can only apply to one). If only one worker applies to a given firm that worker gets the job; if the two workers apply to the same firm, the firm hires one of them randomly and the other remains unemployed (that has payoff zero).
- (a) Represent this game in extensive form.
- (b) Represent this game in normal form.
- (c) Find the pure and mixed strategy Nash equilibria of the game (taking into account the different possible values of  $w_1$  and  $w_2$ ).
- 3.- (Dividing a pie) Two players have \$10 to divide between themselves. To do so, they use the following procedure: Each player names a number of dollars (a nonnegative integer), at most equal to 10. If the sum of the two numbers is at most 10 then each player receives the amount of money she names (and the remainder is destroyed). If the sum of the two numbers exceeds 10 and the two numbers are different then the player who names the smaller number receives that amount and the other player receives the remaining money. If the sum of the two numbers exceeds 10 and the two numbers are equal each players receives \$5. Determine the best-reply correspondence of each player, plot them in a diagram, and find the (pure strategy) Nash equilibria of the game.
- 4.- (Political economy) Each of I people chooses whether to become or not a political candidate, and if so which position to take. There is a continuum of citizens, each of whom has a favorite position; the distribution of favorite positions is given by a density function f on [0,1] with f(x)>0 for all x in [0,1] (and distribution F). A candidate attracts the votes of those citizens whose favorite positions are closer to his

position than to the position of any other candidate; if k candidates choose the same position then each receives the fraction 1/k of the votes that the position attracts. The winner of the competition is the candidate who receives the most votes. Each person prefers to be the unique winning candidate than tie for the first place, prefers to tie for the first place than to stay out of the competition, and prefers to stay out of the competition than to enter and lose.

- (a) Formulate this situation as a (normal form) static game.
- (b) Find the set of pure strategy Nash Equilibria when I=2 and the probability distribution is uniform.
- (c) What would be the equilibrium for a more general probability distribution?
- (c) Optional and difficult: Show that there is no Nash Equilibrium when I=3.
- 5.- (Auctions) An object is to be assigned to a player in the set  $\{1,...,I\}$  in exchange for a payment. Player i's valuation of the object is  $v_i$  and  $v_1 > v_2 > ... > v_I > 0$ . The mechanism used to assign the object is a (sealed-bid) auction: the players simultaneously submit bids (non-negative numbers), and the object is given to the player with the lowest index among those who submit the highest bid, in exchange for payment.
- (a) In a first price auction the payment that the winner makes is the price she bids. Formulate a first price auction as a static game and analyze its Nash equilibria. In particular, show that in all equilibria player 1 obtains the object
- (b) In a second price auction the payment that the wins makes is the highest bid among those submitted by the players who do not win (so if only one agent submits the highest bid then the price paid is the second highest bid). Show that in a second price auction the bid  $v_i$  of any player i is a weakly dominant strategy.
- 6.- (War of attrition) Two players are involved in a dispute over an object. The value of the object to player i is  $v_i>0$ . Time is modeled as a continuous variable that starts at 0 and runs indefinitely. Each player chooses when to concede the object to the other player; if the player to concede does so at time t, the other player obtains the object at that time. If both players concede simultaneously, the object is split equally between them, player i recieving a payoff of  $v_i/2$ . Time is valuable: until the first concession each player loses one unit of payoff per unit of time. Formulate this situation as a strategic game and show that in all (pure strategy) Nash equilibria one of the players concedes immediately.
- 7.- (Mixed and behavioural strategies) Consider the following game in extensive-form with imperfect recall. Show that player 1's best behavioral strategy assures him a payoff of 1 with probability ½, while there is a mixed strategy that assures him the payoff 1 with probability 1/2.

