

# Lecture 5: Repeated Games

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November 2005

## Cooperation?

- Example: prisoner's dilemma, again

$1 \backslash 2$	$DC$	$C$
$DC$	3,3	0,4
$C$	4,0	1,1

- Dominated strategies:
  - Nash equilibria:
  - Do you expect players to cooperate (playing Don't Confess)?
  - Maybe yes. Possible reason: players may expect to interact more in the future
  - Simple way of modelling it: repeating the game!
  - Two possibilities: (i) infinite repetitions (ii) finite repetitions
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## Today's Lecture

- Motivation: e.g. firms competing in the same environment for several periods
  - Preliminaries for an infinitely repeated game
    - How to evaluate infinite sequences of payoffs? Average and discounted criterion
    - How do we define a strategy?
  - Finding Nash Equilibria in infinitely repeated games:
    - Players use the average payoff criterion
    - Players use the discounted criterion
  - Are these NE SPNE as well?
  - Finitely repeated games
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## Preliminaries

- Definitions:

Stage game: game played each period

Supergame: dynamic game formed by infinite repetitions of the stage game

- Payoffs: need direct mapping from strategy profiles to payoffs (no terminal nodes)

Distribute payoffs at the end of each stage game  $v_i(t)$  (period  $t$ )

For each profile, we have a path and sequence of payoffs  $v_i = (v_i(1), v_i(2), \dots)$

To evaluate sequences of payoffs, one can use:

(i) discounted payoffs:  $u_i(v_i) = \sum_{t=1}^{\infty} \delta^{t-1} v_i(t)$

(ii) average payoffs:  $u_i(v_i) = \lim_{T \rightarrow \infty} \frac{1}{T} \sum_{t=1}^T v_i(t)$

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- Additional notation:

$a_i(t)$  the action of player  $i$  in time  $t$

$a(t) = (a_1(t), \dots, a_I(t))$  the action profile at time  $t$

$h(t) = (a(1), \dots, a(t-1))$  the history up to (but not including) time  $t$

$h(1) = \emptyset$

Examples of 3-histories in PD:

$h(3) = ((C, C), (DC, C)); h(3) = ((DC, DC), (C, C)); \dots$

- Strategies:

Each  $h(t)$  corresponds to an information set for each player

Strategy: mapping from all  $t$  and all possible  $h(t)$  to actions of stage game

Examples of strategies in PD:

(a)  $\sigma_i(t, h(t)) = C$  for all  $t, h(t)$

(b)  $\sigma_i(t, h(t)) = \begin{cases} C & \text{if } t > 1 \text{ and } h(t) \text{ contains a } C \\ DC & \text{otherwise} \end{cases}$

## A Nash Equilibrium with Average Criterion

- Denote  $\sigma_i^N(t, h(t))$  the strategy (a) in the previous slide
  - Claim: If players use the average criterion, then  $(\sigma_1^N, \sigma_2^N)$  is a Nash Equilibrium
  - (Informal) proof: is it profitable to deviate, keeping other's strategy fixed?
    - a) Utility from playing this strategy: 1 (sequence of 1's, average of 1 for any  $T$ )
    - b) Utility from deviating: lower than (or equal to) 1 (sequence of 1's and 0's, average lower than 1)
  - Hence, repeating the NE of the stage game is a NE of the supergame (also holds when using discounting criterion)
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## Another Nash Equilibrium with Average Criterion

- Take strategy (b) above:

$$\sigma_i(t, h(t)) = \begin{cases} C & \text{if } t > 1 \text{ and } h(t) \text{ contains a } C \\ DC & \text{otherwise} \end{cases}$$

- What would be the path if the two players use this strategy?
  - Claim: When using average criterion, both players playing this strategy is a NE
  - Proof: proceeding as before...
    - a) Utility from playing this strategy: 3 (sequence of 3's, average of 3 for any  $T$ )
    - b) Utility from (relevant) deviation: lower than (or equal to) 1Consider a deviation of player  $i$  to another strategy:  
Let  $t'$  be the first period in which the strategy dictates to play  $C$  when  $h(t)$  contains only  $DC$ .
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Sequence of payoffs:

$$v_i(t) = \begin{cases} 3 & \text{for } t < t' \\ 4 & \text{for } t = t' \\ \leq 1 & \text{for } t > t' \end{cases}$$

Note: if there is no such  $t'$ , deviation has no effect and the average payoff is 3 ("not relevant")

- Hence, cooperation is possible! (sustained by the threat of punishment!)
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## More Nash Equilibrium with Average Criterion

- Problem: there are many more NE.

- Define  $h^*(t)$  as follows.  $h^*(1) = \emptyset$  and for any  $t > 1$ ,

$$h^*(t) = \begin{cases} a_1(t') = C & \text{if } t' < t \text{ and } t' \text{ odd} \\ a_1(t') = DC & \text{if } t' < t \text{ and } t' \text{ even} \\ a_2(t') = DC & \text{if } t' < t \end{cases}$$

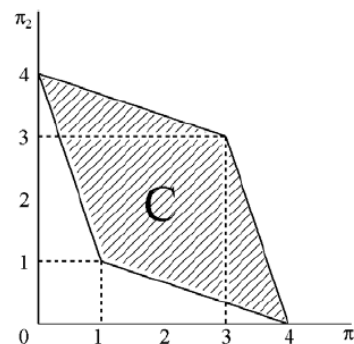
- This generates  $h^*(\infty)$ . Consider:

$$\sigma_1(t, h(t)) = \begin{cases} DC & \text{if } h(t) = h^*(t) \text{ and } t \text{ even} \\ C & \text{otherwise} \end{cases} \quad \sigma_2 = \begin{cases} DC & \text{if } h(t) = h^*(t) \\ C & \text{otherwise} \end{cases}$$

- What would be the path if the two players use this strategy?
- What would be the sequence of payoffs? And the utilities using average criterion?
- Claim: If players use the average criterion  $(\sigma_1(t, h(t)), \sigma_2(t, h(t)))$  is a NE
- Intuition: relevant deviation gives a payoff lower than (or equal to) 1

## Set of all Nash Equilibrium with Average Criterion

- Denote  $C = \{w \mid w \text{ is in the convex hull of payoff vectors from pure strategy profiles of the stage game}\}$
- Example:



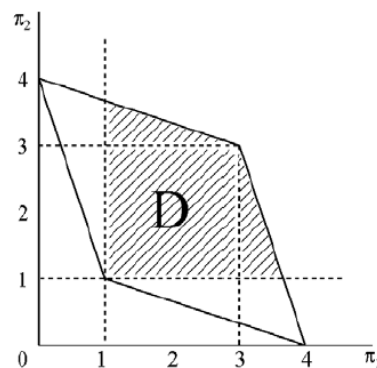
- Can anything in  $C$  occur in a NE? No! A player can always assure herself an average payoff of 1 by...
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- In general, player  $i$  can assure herself an average equal to the minmax payoff,

$$\pi_i^m = \min_{\delta_{-i}} \max_{\delta_i} \pi_i(\delta)$$

by making best response to what the others are supposed to do *in each period*  
 In the worst case, anticipating player  $i$ 's strategy, the others choose the strategy that minimises her payoff

- Denote  $D = \{w \mid w \in C \text{ and } w_i \geq \pi_i^m\}$ . Example: in PD  $\pi_i^m = 1$  and



## Folk Theorem

- Define  $E = \{w \mid \text{there is a NE with average payoff vector } w\}$
  - Folk Theorem: If players use the average criterion,  $E = D$
  - Interpretation:
    - Almost anything can happen. Comparative statics are problematic
    - Even if we cannot write binding contracts, we can obtain the same payoffs through a self-enforcing agreement
    - Precise equilibrium may depend on relative bargaining power of parties
    - However, we should expect agreements on the efficient frontier
  - Other examples: tacit collusion in oligopoly
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## Sketch of the Proof

- $E \subseteq D$ . Already shown.
  - Take a sequence of actions  $h^*(\infty)$  yielding average payoffs  $w \in D$   
Show that there exists a (pure strategy) NE for the supergame where  $h^*(\infty)$  is taken on the equilibrium path.  
Consider the following strategy for player  $j$ :
    - a) in period  $t$ , if actual history  $h(t)$  conforms with  $h^*(t)$  then follow  $h^*(\infty)$  and
    - b) if not, identify the first single-player deviation in  $h(t)$  (ignore multi-player deviations)
      - b.1) denoting the deviating player as  $i$ ,  
if  $i \neq j$ , then play  $\delta_{-i} = \arg \min_{\delta_{-i}} \max_{\delta_i} \pi_i(\delta)$  and if  $i = j$  then play an arbitrarily assigned action
      - b.2) if there is no single player deviation, then follow  $h^*(\infty)$Following the same arguments as before, both players playing this is a NE
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- For all  $w \in D$ , there exists a sequence of actions  $h^*(\infty)$  yielding an average payoff of  $w$

Idea: alternate actions to produce the same frequency as the randomisation

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## Nash Equilibria with Discounting Criterion

- Sequence of payoffs evaluated using  $u_i(v_i) = \sum_{t=1}^{\infty} \delta^{t-1} v_i(t)$
  - Take again strategy (b) above:  

$$\sigma_i(t, h(t)) = \begin{cases} C & \text{if } t > 1 \text{ and } h(t) \text{ contains a } C \\ DC & \text{otherwise} \end{cases}$$
  - Is  $(\sigma_1, \sigma_2)$  a NE? If  $j$  plays this strategy, then for  $i$  the...
    - a) Utility from playing this strategy:  $\sum_{t=1}^{\infty} \delta^{t-1} 3 = \frac{3}{1-\delta}$  (sequence of 3's)
    - b) Utility from deviating: w.l.o.g. assume that  $i$  deviates in period 1  
 Since  $j$  will play  $C$  thereafter, the optimal strategy for  $i$  is  $C$  as well  
 Utility:  $4 + \sum_{t=2}^{\infty} \delta^{t-1} 1 = 4 + \frac{\delta}{1-\delta}$  (sequence of one 4 and 1's thereafter)  
 Hence, best deviation is unprofitable iff  $\frac{3}{1-\delta} \geq 4 + \frac{\delta}{1-\delta}$  or  $\delta \geq \frac{1}{3}$
  - Strategies are a NE as long as players do not discount the future "too much"
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## Folk Theorem (again)

- It is possible to sustain the other equilibria as long as  $\delta$  is large
  - Need to redefine utility to avoid "unboundedness":  
Redefine:  $u_i(v_i) = (1 - \delta) \sum_{t=1}^{\infty} \delta^{t-1} v_i(t)$
  - Now the set of feasible payoffs is again  $C$
  - Interpretation:  $\delta$  closer to 1 means more equal weighting of periods
  - Folk Theorem: For any  $w \in D$  with  $w_i > \pi_i^m$  for all  $i$ , there exists  $\delta^*$  such that for all  $\delta > \delta^*$ ,  $w$  is the payoff vector from some NE
  - Proof: similar to that of the other Folk theorem
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## Subgame Perfect Nash Equilibrium

- NE may not be SPNE. Punishing through minmax may not be credible
  - Claim: for PD, all NE above are also SPNE
  - Intuition: after a deviation players play a subgame is equal to the original game  $(\sigma_1^N, \sigma_2^N)$  is a NE of the whole game and therefore of these subgames
  - More generally, players may use Nash reversion punishments: strategies that involve reverting to a stage-game NE play after a deviation
  - If these strategies constitute a NE then they also constitute a SPNE (valid for all methods of evaluating sequences of payoffs)
  - Sometimes, Nash reversion is as severe as minmax punishments  
Examples: PD, Bertrand equilibrium Counterexamples: Cournot
  - But we can also obtain Folk theorems for SPNE
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## Finitely Repeated Games

- Claim: If the stage-game has a unique NE, then there is a unique SPNE of the repeated game, consisting in repeating the stage game equilibrium
  - Proof: exercise
  - Hence, cooperation cannot be sustained in SPNE
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- However, if there are more than one equilibrium, cooperation might be possible

1\2	A	B	C
a	4,4	0,0	0,5
b	0,0	3,3	0,0
c	5,0	0,0	1,1

- NE of the stage game:  $(b,B)$  and  $(c,C)$ .  $(a,A)$  is Pareto superior but not a NE
  - Suppose two periods with no discounting
  - Strategies: Play a (A) in the first period; if outcome was  $(a,A)$  play  $b(B)$  and otherwise play  $c(C)$
  - NE: in any deviation, max gain in the first is 1 and min loss in the second is 2
  - SPNE: is a NE in every subgame
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